



ANNUAL REPORT
— 2017-2018

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Raphael Thomas

Vice President of Facility Operations

Tiffany Winemiller

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* Board Chairman

What Kept Us Busy?

A Message from our CEO & Board Chairman

Thank you for making this past year for Gateway remarkable! This year marked a season of tremendous growth for Gateway, and the midway point through our first capital campaign in Gateway's 39-year history. Our new 12,800 square foot Outpatient Care, Medication Assisted Treatment and Administration building was completed in May and opened its doors in June with the ability to serve even more First Coast individuals seeking recovery during the epidemic of addiction plaguing our community.

This past fiscal year, Gateway served over 5,600 individuals and adolescents. This equates to more than 150,000 individual patient visits! As the current epidemic of drug misuse drives more and more people in Duval County to seek recovery, Gateway continues to respond. We are currently renovating three outdated buildings on our Stockton campus to serve even more individuals. Once completed, our new residential treatment units and our 40 new Transitional Recovery Housing units will serve more individuals and those with their children. This facility renovation provides an environment for our patients to receive evidence based treatment paired with 12 Step recovery services; a much-needed safe, sober, substance free place to live as they solidify their recovery skills and move forward on the path to recovery.

Our commitment to helping individuals and their families seek recovery is made possible by you — our engaged partners, donors, volunteer and friends. With the continued support of our dedicated Board of Directors and Gateway Foundation Board, we are already focusing on developing a new strategic plan that continues to support our mission: ***to deliver effective treatment and recovery services based on proven steps to help people suffering from alcoholism, drug addiction and related mental health issues.***

Candace Hodgkins, Ph.D., LMHC
President & CEO

Richard A. Mullaney, Esq.
Board Chairman



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Gateway has come a long way in 40 years!

What began in 1978 as a grassroots effort by alcoholics to help other alcoholics regain their sobriety pairing 12 Steps with treatment has grown into one of Florida's leading centers for the professional treatment of co-occurring substance use and mental health disorders.



Gateway's demonstrated success as a leader in community and behavioral health can be counted person by person, life by life. Gateway's inaugural year treated 917 patients. Last year, Gateway served 5,426 men, women, and adolescents – nearly a 500% increase from year one!



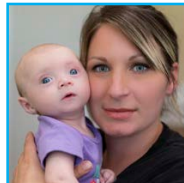
“Treatment” is an inadequate word to describe the life changing work Gateway does every day – helping people achieve sobriety, recovery, health, healing, and a new path in life. It is estimated that Gateway has served more than 300,000 people directly, and countless friends, family members, and children indirectly.



In 1978, Gateway began treating individuals for alcoholism. By the mid-1980's, the profile of the typical client receiving services at Gateway's programs changed dramatically; clients were addicted not only to alcohol, but to a variety of other drugs, including cocaine, crack cocaine, marijuana, and prescription medications. In 1997, Gateway began treating a number of clients who were addicted to heroin and who were also using alcohol and cocaine.



Today, Gateway leads the charge in combatting the opioid crisis in Northeast Florida by expanding



Medication Assisted Treatment, Recovery Peer Specialist and Affordable Transitional Recovery Housing initiatives, community partnerships, and organizational capacity, and by implementing Gateway's innovative Project Save Lives program with the City of Jacksonville and local hospitals.

Gateway exemplifies distinguished leadership, innovation, and success in community health. Our wide array of programs and treatment options provide customized and comprehensive care based on the individual's needs, rather than based on a program. Our highly skilled and educated staff use evidence-based practices accompanied by the teachings of 12 Steps to bring professional and empathetic treatment to patients who are treated with dignity, compassion, and respect. Gateway truly serves the patients in its care.

Year after year after year, Gateway continues making a difference in this community, bringing health and hope to thousands of individuals caught in the grips of addiction. As we look back and celebrate all that we have accomplished in the last 40 years, we also look ahead to the coming season as we work together to bring hope and healing to many, many thousands more.

1978

Founded by
alcoholics for
alcoholics

1978

Admits 917
individuals

1980s

Begins treating
patients addicted
to drugs

1989

Women's Recovery
Program initiated;
first drug-free
baby is born

1994

Child Development
Center opens

Milestones

1978-2018

1996

Detoxification
Center moves to
Stockton Street

1996

Alumni House
opens

1997

Begins treating
patients addicted
to heroin

1997

Adolescent
day treatment
program begins

1997

Residential
treatment at
Stockton Street
begins

1998

Transitional
Housing opens at
East Union Street

1998

HIV/AIDS
program begins

1999

Children ages
0-12 can now live
on-site with parents

2001

Begins treating
patients addicted to
opioids

2005

Begins treating
methamphetamine
users

2010

Receives FADAA
Best Practices
Award

2012

Serenity Garden
established

2013

New Kids' Success
Center opens

2015

Medication Assisted
Treatment (MAT)
begins

2016

First capital
campaign launched
to address opioid
crisis

2017

New full care
outpatient
treatment center
opens

2018

Kids' Success
Center earns
Five Star rating

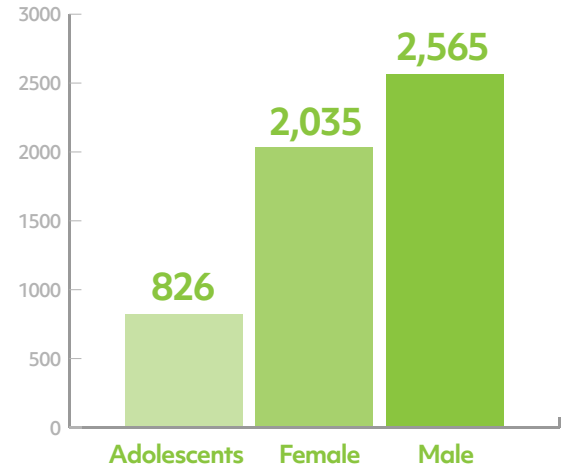


FISCAL YEAR 2017-2018 OUTCOMES

159,473 patient visits to Gateway
during fiscal year 2017-18

Number of Patients Served

5,426



Keeping families
together through
hope and healing

61



children of Gateway
patients were served
at our on-site Kid's
Success Center



A baby's life
should not begin
with detox

33



babies were born
drug-free with our
specialized programs
for pregnant women

Gateway's rehabilitation services are unique in that our agency provides the largest non-profit stabilization and medical detox program in Northeast Florida.

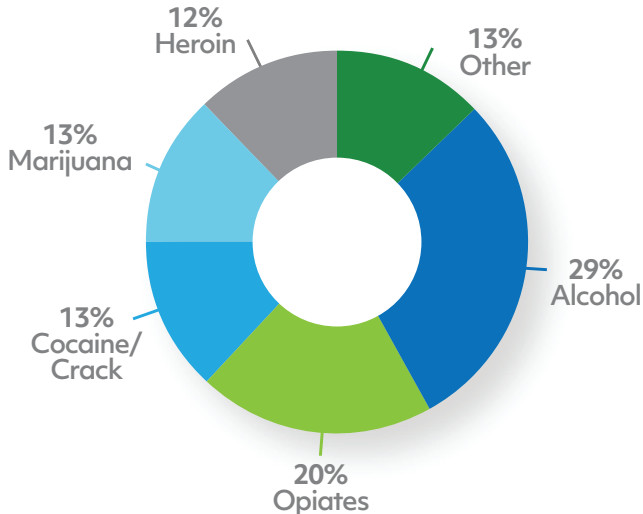
2,695 adults received observation/stabilization services



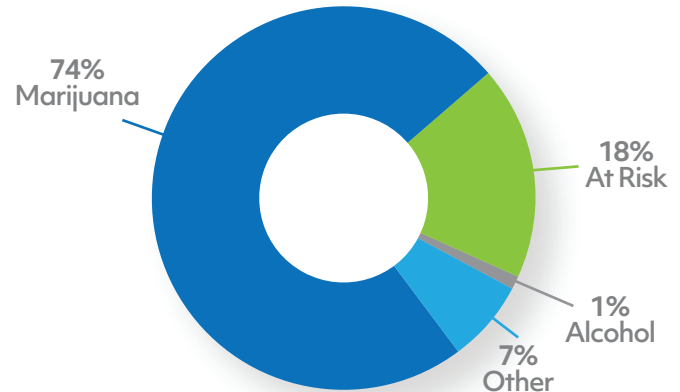
2,289 of those adults received detox treatment

On Average, 50.8% of 2,337 adults went into treatment services

Adult Primary Drug of Choice



Adolescent Primary Drug of Choice



OUR GENEROUS SUPPORTERS DURING FISCAL YEAR 2017-2018

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Aetna Foundaton, Inc.

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Lisa Wetzel

Long Horn Steak House, Jacksonville Beach

Margaret & David Sheffield

Margaret Crump

We apologize for any inadvertent omissions or inaccuracies in our donation roster. Please notify Tiffany Winemiller, Vice President of Development, of any errors by calling 904.387.4661 or email twinemiller@gatewaycommunity.com.

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Terri & Doug McGregor
Zoe Ann Boyle

In Memory of **Virginia Boarack**

Davy Parrish

In Memory of **Audra MacLean**

Vicki & John Higbee

In Memory of **Ron Kuhn**

Karen Tozi

In Memory of **Meredith Alexander**

Cerney, Kreuze & Lott, LLP
Meyer Silver
Robert Hicks
Stuart Barasch

In Honor of **Neely Towe**

John Myers, III

In Honor of **Peggy Bryan**

John Myers, III

2017-2018 FINANCIAL SUMMARY

Source of FUNDING



61%	State Dept of Children & Family
9%	City Revenue
9%	Contributions for Building Projects
7%	Federal Government Revenue
5%	Other State Revenue
4%	Other Revenue
2%	Juvenile Justice Revenue
2%	Private Pay and Insurance Revenue
1%	Medicaid Revenue
<1%	County Revenue

TOTAL REVENUE **\$16,059,248**



Use of FUNDING

20%	Outpatient	3%	Clinical Support
17%	Residential	2%	Assessment
16%	Administration	2%	Kids' Success Center
11%	Detoxification	2%	Prevention
9%	Medical Services	1%	Case Management
8%	Operations Support	1%	Intervention
7%	Non-state Services	1%	Room/Board with Supervision

TOTAL REVENUE **\$14,169,345**

COMMUNITY PARTNERS & FUNDERS



Delores Barr Weaver
FOREVER
EVENT FUND

EST. 2015



Depend On Us For Life.™



Gateway partners with several organizations and agencies, all of which are not included.



Charitable Donation Form

Gateway-Steps to Recovery
Attn: Development
555 Stockton Street, Jacksonville, FL 32204
Please make checks payable to: Gateway Foundation

Name: _____ Phone: _____

Address: _____

City: _____ State: _____ Zip: _____

I have enclosed my gift of: \$100 \$250 \$500 \$750 \$1,000 Other \$ _____

Credit Card: Visa MasterCard American Express DISCOVER

Name as it appears on card: _____

Credit Card # _____ Expiration Date _____

Security Code (Required for credit cards) _____

Authorized Signature: _____

I would like to pledge a gift of \$ _____ over _____ years. _____

Make a safe and secure donation online at www.gatewaycommunity.com.

Gifts of stock: To donate stock to Gateway, please contact Laura Dale at (904) 387-4661 ext. 1207.

Questions? Contact the Development Office at (904) 387-4661 ext. 1031

Thank you for supporting Gateway! Your gift is tax deductible. We will send you a tax receipt for your records.



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