



Annual Report

2016-2017



Gateway Board & Staff Leadership

EXECUTIVE TEAM

Candace Hodgkins, Ph.D., LMHC
President & CEO

Laura Dale, CPA
Chief Financial Officer

Yvonne Kennedy, Ph.D., C.P.,C.C.F.C
Vice President of Professional Services

Nancy Motherway, LCSW
Vice President of Clinical Services

Randy Jennings, MA, CAP
Vice President of Quality Improvement

Raphael Thomas
Vice President of Facility Operations

Tiffany Winemiller
Vice President of Development

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Missy Ketchum

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Peggy Bryan

Sharon Mills

Susan Sulzbacher

Tim White

Warren A. Jones

William Dahlenburg

Zoe Ann Boyle

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Alton Yates

Charles W. Skinner

Darnell Smith

Davy Parrish, Ed.D.

Peggy Bryan

Richard A. Mullaney, Esq.

Tim White

Zoe Ann Boyle

*Board Chairman

What Kept Us Busy?

A Message from our CEO & Board Chairman

Thank you for making this past year for Gateway remarkable! These past 12 months marked a season of tremendous growth for Gateway, and the midway point through our first capital campaign in Gateway's 39-year history. Our new 12,800-square-foot Outpatient Care, Medication Assisted Treatment and Administration building was completed in May, and doors opened in June, with the ability to serve even more First Coast individuals seeking recovery during the epidemic of addiction plaguing our community.

This past fiscal year, Gateway served over 5,600 individual and adolescents. This equates to more than 150,000 individual patient visits! As the current epidemic of drug misuse drives more and more people in Duval County to seek recovery, Gateway continues to respond. We are currently renovating three outdated buildings on our Stockton Street campus to serve even more individuals. Once completed our new residential treatment units and our 40 new Transitional Recovery Housing units will serve more individuals and those with their children. This renovation provides an environment for our patients to receive evidence based treatment paired with 12 Step recovery services; a much-needed safe, sober, substance free place to live as they solidify their recovery skills and move forward on the path to recovery.

Our commitment to helping individuals and their families seek recovery is made possible by you - our engaged partners, donors, volunteers and friends. With the continued support of our dedicated Board of Directors and Gateway Foundation Board, we are already focusing on developing a new strategic plan that continues to support our mission: ***to deliver effective treatment and recovery services based on proven steps to help people suffering from alcoholism, drug addiction and related mental health issues.***

Candace Hodgkins, Ph.D, LMHC
President & CEO

Richard A. Mullaney, Esq.
Board Chairman

Annual Flavor of Jacksonville \$10,000 Fundraising Event Grant



Delores Barr Weaver
FOREVER
EVENT FUND EST. 2015

Gateway, along with 19 other local nonprofit organizations, was selected to receive an annual grant of \$10,000 from the Delores Barr Weaver Event Fund, est. 2015 to support fundraising events “in perpetuity.” This grant supports our annual Flavor of Jacksonville fundraising event.

Flavor of Jacksonville is Gateway’s annual fundraising event showcasing the diversity of Jacksonville’s culinary scene. The 5th Annual Flavor of Jacksonville was held on September 24, 2016 at WJCT. Over 200 guests enjoyed a delicious array of food from over 12 different local restaurants complemented with live music and Gateway alumni testimonies. It was a wonderful evening of flavorful food and fun for all who attended.

Delores Barr Weaver Fund
— established 2012 —

Gateway is very proud to have completed a Challenge Grant in the amount of \$1 million from the Delores Barr Weaver Fund at the Community Foundation for Northeast Florida. This challenge grant will help in our efforts to raise funds for the new Outpatient Care & Administration Building capital campaign.

Capital Campaign Phase I

“Building a Bigger Gateway to Recovery”

Two years ago, Gateway launched its first ever capital campaign with two major goals in mind:

- (1) Create a state-of-the-science full care Outpatient Clinic and Medical Assisted Treatment Center (MAT).
- (2) Renovate our three older hotel-style buildings to create 40 Transitional Recovery Housing (TRH) units and 68 Residential Treatment and counseling offices.

Our new 12,800-square-foot Outpatient Care, MAT & Administration building is now complete!

The second phase of the capital campaign is currently underway with the renovations of the three older buildings. The much needed housing will serve 80 new individuals, some with children, when completed in 2018.

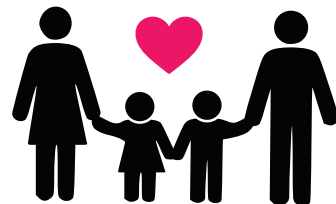
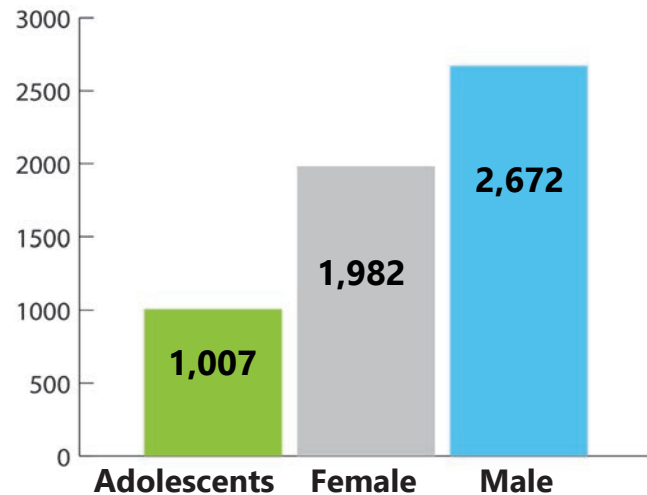
Gateway’s TRH is a critical support necessity assisting individuals with a recovery lifestyle for up to one year. Services include on-going counseling, recovery lifestyle in a safe environment, random drug screening for accountability, meals, 12-Step meetings, financial literacy training and job coaching with placement. Children of residents are nurtured in our on-site Four Star Early Learning Center or attend the neighborhood school while the parent is working or in recovery meetings. We believe this may be a missing link to sustained recovery!



FISCAL YEAR 2016-2017 OUTCOMES

Over **150,000** patient visits to Gateway during fiscal year 2016-17

Number of Patients Served
Total: 5,661



Keeping families together through hope and healing.

On average, **37** patients' children were served weekly at our on-site Kids' Success Center.



A baby's life shouldn't begin with detox.

Twenty-six babies were born drug free with our specialized programs for pregnant women.

Gateway's rehabilitation services are unique in that our agency provides the largest non-profit stabilization and medical detox program in Northeast Florida.



Adults Served by Program Type

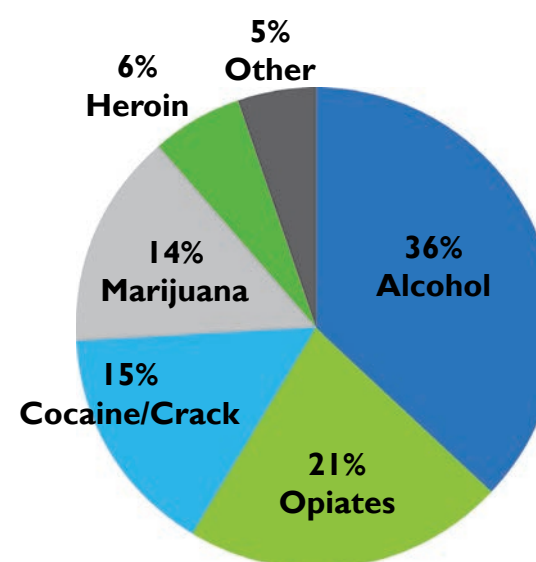
3,075 received observation/stabilization services
2,284 of those adults received detox treatment

Adolescents Served by Program Type

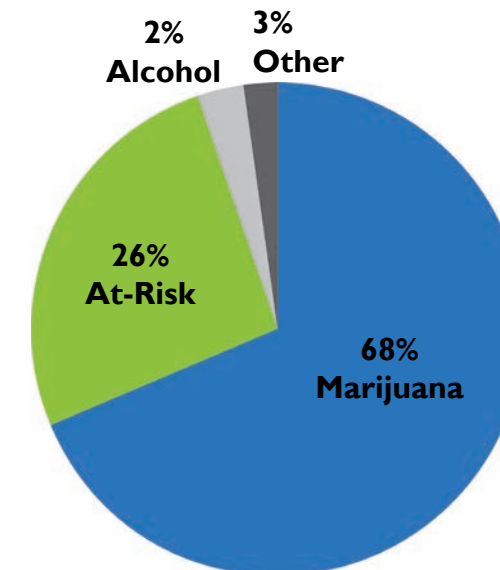
260 adolescents ages 13-17 received stabilization services

On average, **36%** of 2,284 adults went into treatment services.

Adult Primary Drug of Choice



Adolescent Primary Drug of Choice



OUR GENEROUS SUPPORTERS DURING FISCAL YEAR 2016-2017

We apologize for any inadvertent omissions or inaccuracies in our donation roster. Please notify Tiffany Winemiller, Vice President of Development, of any errors by calling 904.387.4661 or email twinemiller@gatewaycommunity.com.

Aetna Foundation, Inc.
 Agnes Barley
 Alton & Gwen Yates
 Ann & David Hicks
 Anonymous
 Arthur J. Stites
 Ashley Szczukowski
 Bank of America
 Charitable Foundation
 Barbara Drake (Drake Family
 Advised Fund)*
 Barbara Silverstone
 BBVA Compass Corporate
 Responsibility & Reputation
 Berg Family Foundation
 Bill & Cynthia Bliss
 Bonnie Currie
 Brooks Health System
 Bryan Advisors of The Gooding
 Endowment*
 Chartrand Family*
 Cheney Brothers
 Cheryl Abood
 Chic Booth
 Chick-fil-A

Chris & Lacey Taylor
 Copeland's of New Orleans
 Corner Bakery
 Cristina Echart Brochin
 Cunningham Collection, Inc.
 Daniel & Karen Curran
 Deborah Royal
 Delores Barr Weaver Fund*
 Duane L. Ottenstroer
 Charitable Fund*
 Earl S. Poitevent
 Edna Sproull Williams Foundation
 Ellen Gatling
 Florida Blue Foundation
 Florida Insurance Trust
 Food Supply
 For Goodness Cake
 Frank & Margaret Allcorn IV
 Fred & Candy Hodgkins
 G. John Carey, III
 Greek Street Cafe
 Harold R. Hamm
 Helen M. Lane
 Henry T. Fletcher
 J.F. & Peggy Bryan

J. Malcolm Jones
 J. Wayne & Delores Barr
 Weaver Fund*
 Jaguars Foundation
 James Bent
 Janie & Eli Sleiman
 Jean Stratford
 John & Davy Parrish
 John & Jeanine Leone
 Johnette Padgett
 John & Flavel Godfrey
 Josh & Jennifer Chapman
 Josh, Annie & James Cotton Bryan
 Karen Tozzi
 Kathryn Wallis
 Keith Klemmt
 Laura W. Dale
 Lee & Dorothy Thomas
 Linda & Tom Malloy
 Lindsay Helms
 LMEPAC Charity Program
 Custodial Account
 Louis Walsh
 Marcus Drewa
 Margaret A. Bulin

Margaret H Vetterlein
 Margaret V. Crump
 Mark Abood
 Mary & Jimmy Vincent
 Maxine Kroll
 Michael & Pam Korn
 Michael Fitzsimmons
 Michael Shorstein (Shorstein &
 Kelly Attorneys At Law, PA)
 Mike Jorgensen
 Mike Shad
 Missy Ketchum
 Moe's Southwest Grill
 Mr. & Mrs. Robert Shircliff
 Mrs. C. Herman Terry
 Pamela & Jake Ingram
 Patricia McCauley
 Patricia & Harold Neuendorf
 Paul & Shelly Boynton
 Pete Helow
 Phil Helow
 Premier Vending Service, Inc.
 Community Foundation for
 Northeast Florida Presidential
 Grant Program*
 Priscilla Wodehouse
 Raymond Mason
 Reinhold Family Foundation*
 Richard D. Barker
 Rick & Janet Catalano
 Riverside Hospital Foundation, Inc.
 Robert & Carolyn Fletcher
 Robert Freeman

Robert Heekin
 Robert J. Fletcher
 Rolf & Neely Towe
 Rotary Club of Mandarin
 Ryan Schwartz*
 Senior Counsel Attorneys At Law
 Seven Bridges Grille & Brewery
 Sherytle Gandel Mazur, P.C.
 Simply Sara's
 Smoothie King
 Socius Foundation
 St. Vincent's HealthCare
 Foundation
 Starbucks
 Stephen Bryan
 Susan Doherty
 Susan Sulzbacher
 Taverna Yamas
 Thad McNulty
 The Gasper & Irene Lazzara
 Charitable Foundation
 The Hyppo Gourmet Ice Pops
 The Mossfire Grill
 The TD Bank Charitable
 Foundation
 The Potter's House
 Soul Food Bistro
 The Right 2 Work Corporation
 Thomas Abboud
 Tim and Joyce White
 Tim & Stephanie Cost
 Travis Cummings
 Vicky & Charlie Commander

Victoria Katibah
 Vystar Credit Union
 W.W. & Eloise D. Gay Foundation
 Warren A. Jones
 Waterproof Specialists, Inc.
 Wells Fargo Foundation
 William Gay & Eloise Gay &
 Kathleen Cold TTEES
 Willis & Chris Ball
 Zoe Ann Boyle

*The Community Foundation
 for Northeast Florida funds

MEMORIAL/HONORARY GIFTS

2016-2017 FINANCIAL SUMMARY

In Memory of Max McCauley

Barbara Carter
 Barbara Sitton
 Bonnie Currie
 Bridget & Edward Booth
 Catheine Gray
 Catherine & Kenneth McCauley
 Catherine Stupski
 Chip & Carrie Bachara
 Christina Echart Brochin
 Christi Phillips Veleta
 David Namey
 E. Dawn Geer
 Eugene & Janis Bebeau
 Guy & Sandra Gore
 Jeanne Theriault
 John & Kathryn Runion
 John & Sondra Fru
 Joseph & Melanie Oleary
 Joseph & Olga Bayer
 Joy Chytraus
 Karen & Gary Burdette
 Kim & Daniel Namey
 Kimela Price
 Lana Hand
 Laurie Mattox
 Linda Cunningham
 Lynn & D.J. Doiron
 Matt Namey
 Michael & Debi Pyne
 Nancy & Michael Darragh
 Patricia Meili & James Schwartz
 Patrick Golden

Rosemarie Tallman
 Sandra Burket
 Scott Grossman & Andrea Mason
 Stacey & Terrance Pilinko
 Sue & Rich Karn
 Susan Miller
 Toni Toney
 Tulin Guevara
 Zoe Ann Boyle

In Memory of Steven Wall

Anna McGuigan

In Memory of Michael David Smith

Benedict Shaw
 Christine Fogle
 Teresa Richardson

In Memory of Audra C. MacLean

Amanda Blankeney
 Mary & Jimmy Vincent

In Memory of Meredith Alexander

Adrienne Jarvis
 Andrew Buck
 Ann Weber
 Anonymous
 Chantal Harrington
 Cheryl Stein
 David & Diana Lammermeier
 Ed & Helen Seguin
 Garnett Harrison
 George Henry

H. Rodger & Mary Gainey
 Julie Korsog
 Lee & Caroline Welkey
 Lois Ragsdale
 Michele Harrell
 Nancy Shor
 Patrick & Deborah Simon
 Robert & Donlyn Wirts
 Robin Alexander
 Sophia Applen
 Thomas Dumas
 Thomas Dumas Jr.

In Honor of Peggy Bryan

Anonymous
 Cotton Paul Bryan
 Dr. Candace Hodgkins
 John Myers, III
 John Myers, IV
 Mrs. Field Davidson Boatwright
 May Bryan

In Honor of Neely Towe

Cotton Paul Bryan
 John Myers III
 John Myers IV

In Honor of Zoe Ann Boyle

Jessica Pate

In Honor of Darla

Katie Able

SOURCE of FUNDING



- 47%** State Department of Children & Family
- 21%** Contributions for Building Projects
- 11%** Federal Government
- 7%** City
- 5%** Other State Revenue
- 3%** Juvenile Justice
- 3%** Other
- 2%** Private Pay and Insurance
- 1%** Medicaid

TOTAL REVENUE
\$16,240,783

USE of FUNDING



- 16%** Residential
- 18%** Outpatient
- 15%** Detoxification
- 15%** Administration
- 9%** Research
- 8%** Non-state Services
- 7%** Operations Support
- 4%** Clinical Support
- 4%** Assessment
- 1%** Case Management
- 1%** Intervention
- 1%** Prevention
- 1%** Room/Board with Supervision

TOTAL EXPENSES
\$12,843,974

COMMUNITY PARTNERS & FUNDERS



Charitable Donation Form
 Gateway-Steps to Recovery
 Attn: Development
 555 Stockton Street, Jacksonville, FL 32204
 Please make checks payable to: Gateway Foundation

Name: _____ Phone: _____

Address: _____

City: _____ State: _____ Zip: _____

Join Our Mailing List! Email: _____

I have enclosed my gift of: \$100 \$250 \$500 \$750 \$1,000 Other \$ _____

Credit Card: Visa MasterCard American Express DISCOVER

Name as it appears on card: _____

Credit Card # _____ Expiration Date _____

Security Code (Required for credit cards) _____

Authorized Signature: _____

I would like to pledge a gift of \$ _____ over _____ years.

Make a safe and secure donation online at www.gatewaycommunity.com.

Gifts of stock: To donate stock to Gateway, please contact Laura Dale at (904) 387-4661 ext. 1207.

Questions? Contact the Development Office at (904) 387-4661 ext. 1031

Gateway partners with several organizations and agencies, all of which are not included.

Thank you for supporting Gateway! Your gift is tax deductible. We will send you a tax receipt for your records.



Gateway

Steps to Recovery

555 Stockton Street | Jacksonville, FL 32204
www.gatewaycommunity.com | 904.387.4661