



2015-2016
**Annual
Report**



Moving in ALL the Right Directions!

A Message from our Board Chairman

This past year has been one of moving forward for Gateway. We have spent the last year creating a new direction for the agency with the launch of our first capital campaign in Gateway's 38-year history. Plans for a new Outpatient Care/Administration Building as well as the renovation of our transitional housing units were announced during a groundbreaking ceremony held in February. Expansion of the outpatient and transitional housing facilities will enable Gateway to serve 405 additional patients each year. This equates to a 10% growth in outpatient services and a 344% increase in transitional housing at Gateway's Stockton Street campus.

Last fiscal year, Gateway served 5,967 individuals and adolescents (a total of 100,000 patient visits), but with the current epidemic of substance and drug abuse there is a critical need to serve far more patients and our professional experience compels us to go the next step in helping patients achieve a positive, sustained recovery.

We have been tremendously grateful for the amount of support we have received from the community to help us carve out a bright path in this new journey for our agency. Gateway is an integral part of the Northeast Florida community, and we rely on partnerships with many other community-minded organizations, clubs, churches, companies and volunteers to deliver effective treatment and recovery services. Your support makes a real difference in our ability to reach out like never before to those suffering from substance use disorders.

Gateway is moving forward in all the right directions, but we are anchored, as ever, to our firm commitment to helping people recover from addiction. We are filled with gratitude for what we have accomplished in the past 12 months. With the continued support of our dedicated Board of Directors and Gateway Foundation Board, we are already planning another year of enhancing Gateway's Mission. I am humbled by the opportunity to serve as Board Chairman, and I look forward to continuing to be a part of this mission for many years to come.



Richard A. Mullaney, Esq.
Chairman, Board of Directors

I'm a Much Better Follower...

A Message from our Capital Campaign Chair

I'm a much better follower than leader, but heading up the Gateway Capital Campaign has been an adventure I wouldn't miss for the world! I wish everyone could know the deep joy that comes from volunteering at Gateway. When you think of what a grassroots effort Gateway was originally – a recovery program developed by “alcoholics for alcoholics,” and see it today as a recognized leader in the professional treatment of addictive, co-occurring mental and substance use disorders - it's an amazing 38-year development. We've come so far experience, expertise and insight wise. However, we also fully understand how much farther today's critical need for treatment compels us to go.

Our first Capital Campaign has opened Gateway to the Jacksonville community in a dynamic and meaningful way. Gateway is such a vital countywide, adolescent-to-adult community service, yet for the most part, those who haven't needed Gateway have no knowledge of it. Reaching out to individuals and corporations to support our new facility and expanded programs is proving to be a “win-win.” Externally, the community is learning more of who we are and why we're here; internally, the more we reach out, the more we are affirmed in what we are striving for.

Our fantastic new Outpatient Care/Administration Building is a powerful statement for recovery. Addiction is a grave medical condition requiring life-long recovery disciplines. Gateway is here to professionally and personally help make that happen. Equally exciting, creating 40 additional transitional housing units for individual adults post treatment, *some with their children*, is a missing link in helping patients achieve sustained recovery that is sorely needed as they transition back into the community. What a wonderful time to be a part of Gateway as it surges forward to fight addiction and save lives of men and women on the brink of disaster.



Peggy Bryan
Chair, Capital Campaign

**GATEWAY COMMUNITY SERVICES
BOARD OF DIRECTORS**

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- Chris Patterson
- Dan Curran
- Dan Renaud
- Darin Roark
- Deborah Royal
- Henry T. Fletcher
- Michael Bernos
- Mike Jorgensen, Esq.
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*Board Chairman
**Blueprint for Leadership Board Intern

**“NEVER DOUBT THAT A SMALL GROUP OF
THOUGHTFUL, COMMITTED CITIZENS CAN
CHANGE THE WORLD; INDEED, IT’S THE ONLY
THING THAT EVER HAS.”**

-Margaret Mead

\$1 Million Challenge Grant



Gateway is very proud to be the recipient of a Challenge Grant in the amount of \$1 million from the Delores Barr Weaver Fund at the Community Foundation for Northeast Florida. This challenge grant will help in our efforts to raise funds for the new Outpatient Care/Administration Building capital campaign.

\$10,000 Fundraising Event Grant



Gateway, along with 19 other local nonprofit organizations, was selected to receive an annual grant of \$10,000 from the Delores Barr Weaver Event Fund, est. 2015 to support fundraising events “in perpetuity.” This grant will support our annual Flavor of Jacksonville fundraising event.

The 4th Annual Flavor of Jacksonville and the Beaches was supported by the Delores Barr Weaver Forever Event Fund, est. 2015. This annual tasting event was held on October 10, 2015 at Latham Plaza in Jacksonville Beach. The event had 12 food vendors and over 200 attendees. It was truly a wonderful evening of flavorful food and fun for all who attended.



Capital Campaign Phase I

“Building a Bigger Gateway to Recovery”



In response to critical need and compelling demand, Gateway has launched the first capital campaign in its 38-year history, which will benefit thousands of patients and the Jacksonville community as a whole. The \$7 million capital campaign is divided into two phases with a fundraising goal of \$4.5 million for phase one.

Last year, Gateway served 5,967 individuals and adolescents (a total of 100,000 patient visits), but with the current epidemic of alcohol and drug use there is a critical need to serve far more patients. Our professional experience compels us to go the next step in helping patients achieve a positive, sustained recovery.

The renovation and expansion of the Gateway Stockton Street Campus includes three components:

- 1) The construction of a new building to house Outpatient Services, a Medical Suite and Administration offices.
- 2) The renovation of vacated administration space in the old building to create 40 affordable Transitional Recovery Housing Units for recovery patients.
- 3) The updating of the original residential housing units to provide efficient HVAC and much need insulation.

The expanded Outpatient Services will include larger, dedicated meeting rooms for patients and offices for outpatient counselors and case managers. Our new Medical Services Suite will include dedicated offices for a physician, a psychologist, nurses and an exam room. Most importantly, it will offer state-of-the-art medication assisted treatment (MAT) utilizing medications such as Suboxone and Vivitrol combined with therapy.

Our goal is to significantly increase the number of available units to individuals in recovery. Expanded outpatient and transitional housing facilities will enable Gateway to serve 405 additional patients each year.

FISCAL YEAR 2015-2016 OUTCOMES

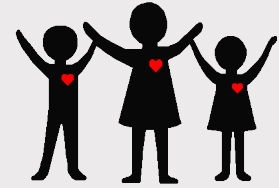
Gateway's rehabilitation services are unique in that our agency provides the largest non-profit stabilization and medical detox program in Northeast Florida.

Over **100,000** patient visits to Gateway during fiscal year 2015-16



Adults Served by Program Type
 3,217 received observation/stabilization services
 2,264 of those adults received detox treatment

Adolescents Served by Program Type
 499 adolescents ages 13-17 received stabilization services



Keeping families together through hope and healing.

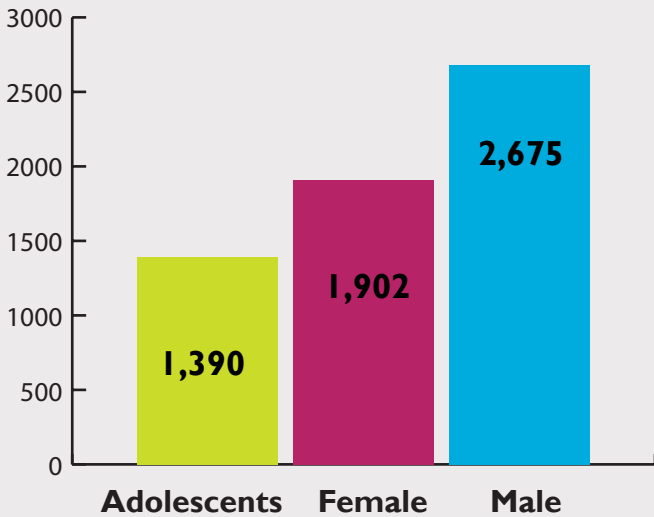
On average, **30** patient's children were served weekly at our on-site Kids' Success Center.



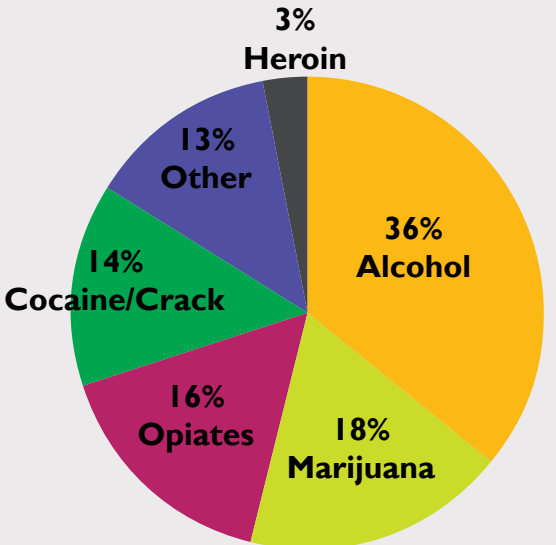
A baby's life shouldn't begin with detox.

Twenty-three babies were born drug free with our specialized programs for pregnant women.

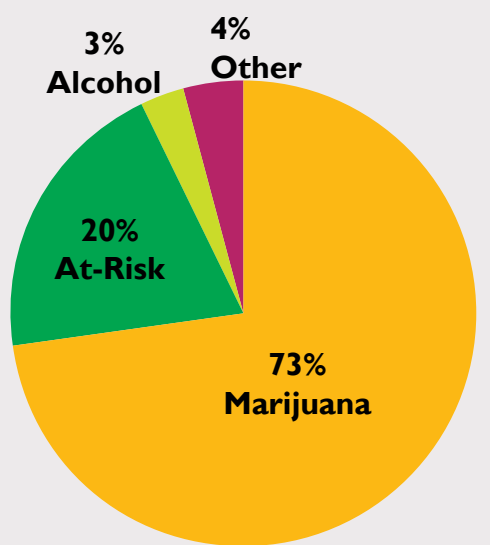
Number of Patients Served
Total: 5,967



Adult Primary Drug of Choice



Adolescent Primary Drug of Choice



Donors, You've Been Very Generous.

THANK YOU!

4Rivers Smokehouse
Agnes Danciger
Alice Conte
Anita & Mark Sanford
Ann & John Baker
Annie & Curry Pajcic
Annie & George Egan
Anonymous
Arthur Stites
Ashley Szczukowski
Backyard Pops
Baptist Health
Becky & John Anderson
Bob & Elizabeth Head
Bruce & Gabriele Dempsey
Burdette Ketchum
Carole Poindexter
Charlie Skinner
Cheney Brothers
Cheryl Stein
Chic Booth
Chicken Salad Chick
Child Guidance Center
Chip & Susan Abernathy
Chris & Lacey Taylor
Connie Byrd
Constance Wagner
Copeland's of New Orleans

Crop Media
Dan Renaud
Danny Smith
Darin Roark
Davalu Mudd Parrish
Deborah Royal
Delores Barr Weaver Forever
Event Fund, est. 2015*
Delores Barr Weaver Fund*
Dominick Miniaci
Dorothy & John Nutant
Douglas Dancer
Douglas Vanderlaan
Dr. Candace Hodgkins
Dr. Yvonne Kennedy
Drummond Press, Inc.
DW Meyers Constructors
Ed & Susan Doherty
Advised Fund*
Eileen Cruz
Elizabeth Lovett Colledge
F.S.W. Family GST Exempt
TR KB
Florence Rubel
Florida Blue
Florida Insurance Trust
Gate Precast Company
George Gibbs, III

George Schneider
Graham Allen Jr.
Hugh & Meta Magevney
Interchanges
Irene Toto
Jacksonville Auto Dealers
Association
Jake & Pam Ingram
James Blanton
Jennie Shad
Jennifer & John Paul Saenz
Joan Haskell
Jody Guerrein
John & Margaret Corse
John Parrish Family Trust
Joy Lamb
Julie & Bill Mason
Karen & Floyd McCombs
Kathy Corey
Kitty & Phillip Phillips
Korn & Zehmer, P.A.
Laura Dale
Laura & Charlie Skinner
Linda Alexander
Louise McLaughlin
Lynn Peterson - Somatic
Synergy, Inc.
Mary Ann & Shepard Bryan

Mary Pietan
Maxine Kroll
Michael & Ellen Hughes
Michael Fitzsimmons &
Margaret Crump
Michael & Pamela Korn
Mike Bernos
Moe's Southwest Grill
Monica Jacoby
Mossfire Grill & Lounge
Mr. & Mrs. Adrian Smart
Mrs. B.A. Grubbs, Jr.
Mrs. Broward Milam
Natascha Howard
Office Environments and Services
Patty & John Donahoo
Peggy & Rod Vetterlein
Peggy & Skip Allcorn
Peggy Bryan
PepsiCo
Preston & Joan Haskell
Raphael Thomas
Randy Jennings
Reinhold Family Foundation*
Richard A. Mullaney, Esq.
Richard Pierpont
River Region Human Services
Robert W. & Lindsay D. Helms
Advised Fund*
Robert & Carolyn Fletcher
Robert Freeman
Ronald & Catherine Buckingham

Ronald Kuhn
Rose Garden Circle
Rotary Club of Mandarin
RS&H
Senior Counsel Attorneys at Law
Shelly & Paul Boynton
Smoak, Davis & Nixon LLP
Smoothie King
Sneaker's Sports Grille
Solomon Brotman
Stacy Byrd
Stephen & Debra Vining
Steve Bauer
Susan Sulzbacher
Sweet Pete's
T. O'Neal & Alice Douglas
Taverna Yamas
Terry Brennan
The Bryant & Joan Skinner Family
Fund
The Church of The Holy Spirit
The Henry & Lucy Gooding
Endowment*
The Soul Food Bistro
Thomas & Julia Davis
Tim Henthorn
Tommy Fletcher
Vonnie Cowart
W.R. & Barbara Ketchum, Jr.
Wallace Welch & Willingham
Warren Jones
William B. Bond

William Dahlenburg
Zoe Ann Boyle

**The Community Foundation
for Northeast Florida funds*

MEMORIAL/HONORARY GIFTS

In Memory of Max McCauley

Aletha Boling
 Alice M. Mauron
 Anonymous
 Barbara Carter
 Barbara Sitton
 Bonnie Currie
 Bridget & Edward Booth
 C. Brooks & Susan Stone
 Catherine Stupski
 Christi Phillips Veleta
 Constance Namey
 Cunningham Collections, Inc.
 Curtis Loftin
 Dale & Jacqueline Carson
 Donald Cole
 E. Dawn Geer
 Earl & Sharon Harby
 Ellen Gatling
 Ellen Pearce
 Eugene & Janis Bebeau
 Gary & Karen Burdette
 German Morales
 Guy Gore
 J. Bayer
 John & Kathryn Runion
 John Namey
 Katherine McCauley
 Kim & Daniel Namey

Kimberly Lamb
 Kim Namey
 Laura Mattox
 Maria Vaughn
 Mark & Robin Sieron
 Melanie O'Leary
 Michael & Nancy Darragh
 Mike & Debi Pyne
 Mr. & Mrs. Joseph Namey
 Pamela McCaleb
 Patricia McCauley-Cox
 Patricia Meili & James Schwartz
 Rebecca Brown
 Robert & Priscilla Purser
 Ruby Peters
 Sandra Burke
 Stephen & Collen Frick
 Susan Miller
 Susie Curts
 Theresa Fortin
 Vicki Higbee
 Zoe Ann Boyle

In Memory of Cotton Paul

John & Patty Donahoo

In Memory of Steven Wall

Anna McGuigan

In Memory of Andrew Alterman

Susan Alterman

In Honor of Peggy Bryan

Chip & Susan Abernathy
 Cotton Bryan
 Laura Howell (In honor of Neely Towe)
 M. Scott
 May Bryan
 Neely Towe

In Memory of Ryan Laughter

G. Mann
 J. Cotton
 R. Oliver
 Sandra Sirmans

In Honor of the Late Bloomers

Garden Club

Elizabeth Kibler

COMMUNITY PARTNERS & FUNDERS



Gateway partners with several organizations and agencies, all of which are not included.

2015-2016 FINANCIAL SUMMARY



Charitable Donation Form
 Gateway-Steps to Recovery
 Attn: Development
 555 Stockton Street, Jacksonville, FL 32204
 Please make checks payable to: Gateway

SOURCE of FUNDING



- 56%** State Department of Children & Family
- 13%** Federal Government
- 9%** City
- 8 %** County
- 7%** Contributions for Building Projects
- 3%** Other
- 2%** Private Pay and Insurance
- 1%** Medicaid
- 1%** Juvenile Justice

TOTAL REVENUE
\$13,467,805

USE of FUNDING



- 17%** Residential
- 16%** Outpatient
- 15%** Detoxification
- 15%** Administration
- 10%** Research
- 9%** Non-state Services
- 8%** Operations Support
- 4%** Clinical Support
- 2%** Assessment
- 1%** Case Management
- 1%** Intervention
- 1%** Prevention
- 1%** Room/Board with Supervision

TOTAL EXPENSES
\$12,073,429

Name: _____ Phone: _____

Address: _____

City: _____ State: _____ Zip: _____

Join Our Mailing List! Email: _____

I have enclosed my gift of: \$100 \$250 \$500 \$750 \$1,000 Other \$ _____

Credit Card: Visa MasterCard American Express DISCOVER

Name as it appears on card: _____

Credit Card # _____ Expiration Date _____

Security Code (Required for credit cards) _____

Authorized Signature: _____

I would like to pledge a gift of \$ _____ over _____ years.

Make a safe and secure donation online at www.gatewaycommunity.com.

Gifts of stock: To donate stock to Gateway, please contact Laura Dale at (904) 387-4661 ext. 1207.

Questions? Contact the Development Office at (904) 387-4661 ext. 1031

Thank you for supporting Gateway! Your gift is tax deductible. We will send you a tax receipt for your records.



Steps to Recovery

555 Stockton Street | Jacksonville, FL 32204
www.gatewaycommunity.com | 904.387.4661

